



ESC PRESIDENTS' FORUM

Presidents' Forum IV Working Session Results

Action Plan for Today

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Outline

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- **Objective of the Meeting**
- **Framework for Discussions**
- **Working Group Logistics**
- **Template for Out Brief**



Meeting Objectives

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- **Identify Actionable Tasks That Will Result in Meaningful Progress Towards Achieving the End State**
 - **End State Must Cover AF and Industry Goals**



Working Session Vision

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- **Revolutionize Air Force Information Technology to Support the Air Expeditionary Forces (AEFs)**



IT End State - Warfighter

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- **Be Number One on Battlefield**
 - Perform Inside Adversary's Information Cycle
 - Largest Possible Technology Gap With Adversary
- **Network-Centric, Common Operational Picture**
 - Continuous Connectivity and Situational Awareness
- **Force Multiplier**
 - Integrated, Interoperable, Strategic Asset
- **Fully Supports Time Sensitive Operations**
- **No Loss of Capability While Deployed**
- **Te Right Information, Right Place, Right Time**



IT End State - Industry

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- **Reward Innovation**
- **Increase Sales Opportunity**
 - **Access to Market**
 - **Decrease Cost of Capture / Cost of Sales**
 - **Insight / Time to Market**
- **Increase Profit Margin**
 - **Decrease Cost of Doing Business**
 - **Simplified Process**
- **Early & Constant Access / Involvement in Requirements, Overall Planning**
- **Available Solutions Drive Customer Capabilities**
- **Common Business Framework**
- **Business Models That Mirror Commercial ROI**



Roadblocks

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- **Lack of Funding / Flexibility**
- **Focus on Cost and Fixed Profit**
- **One Size Fits all Acquisition Process**
 - **F22 / Global Combat Support System**
- **Archaic Budget System**
 - **Reprioritize / Colors / Timelines**
- **Sense of Urgency - All Levels**



Strategies For Achieving End State

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- **Manage IT As an Enterprise for AF**
 - **Control Over Infrastructure, Core Processes and All AF Stakeholders IT Infrastructure Investments**
- **Reinvent IT Acquisition Process for AF**
 - **Tailor Requirements, Funding, Program Planning and Execution, to Take Full Advantage of Commercial Practices / Technology and Pace**
- **Better Leverage Industry / Gov't Resources**
 - **Establish Partnerships Which Best Use Capital Assets--People, Technology, Funding, Facilities to the Benefit of Both Government and Industry**



Manage IT as an Enterprise for AF

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- **Implemented / Ongoing**

- Create Deputy CIO
- ESC/CC is C2 Integrator
- 11 IT Initiatives
- PEO C2 and Combat Support
- CIO Budget Visibility
- AF Chief Architect and Councils
- Net/Server Consolidation
- Migration to Single AF Portal
- Establish Business and Technical Processes
- Policy Guidance Memoranda
- TCO, SLAs, Funding IT
- Enterprise Standards
- PE Consolidation
- Initial Metrics
- IT Budget Reviews

- **Potential Actions**

- **Refine Vision of AF Enterprise**
- **Determine Methods / Approaches to Fund IT Investments**
- **Leverage Industry in Developing Enterprise Standards and AF Architectures (Security, System Architectures, Technical Architectures)**
- **Baseline all AF IT Funds**
- **Refine / Expand AF-wide Metrics**
- **Refine Business Methods**



Reinvent IT Acquisition Process for AF

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- **Implemented / Ongoing**
 - **AFI 63-123**
 - **Lightning Bolts**
 - **Consolidation of PEs**
 - **Leads to Funding Flexibility**

- **Potential Actions**

- **Cycle Time Compression**
 - **5000 Directive Replacement**
 - **Examine Industry Models**
- **Define a Pilot for True Best Value Acquisition**
- **Acquisition Process Changes Specifically Focused on Reduced Cost for Industry Pursuit**
- **Multiyear Contracts With Creative Funding Strategies - Escape Clauses**
- **Plan to Leverage Commercial Practices for Strategic Planning to Guide AF IT Investment**
- **Make / Buy Decision Model for AF IT - Products and Services**
- **CONOPS out First - Available to Industry**
- **"Let the Sun Shine In" - Industry Visibility to Decision Makers, Plans, Funds**
- **"3700" Funds That Support Refresh in Core Program**
- **Re-examine the Effective use of SB in IT Context**



Better Leverage Industry/Gov't Resources

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- **Implemented / Ongoing**

- **Presidents' Forum**
- **Visits to Industry**
- **CIO IT Industry Forum (Andrews)**
- **CAOC-X**

- **Potential Actions**

- **Define What we all Mean by Partnership - 2 Way**
- **"Objectivity" Constraints vs Loss of Value From True Partnership**
- **Find a Pilot for New Partnership Model**
- **Leverage Commercial ROI and IT Strategy Planning Models**
- **Definition of Concurrent Design Teams With Industry Involvement From Day One**
- **Re-initiate Two way Exchange Program - EWI, IPA**
- **Pre-Competitive Research in Key Areas - Funded**
- **Connect IT Reform Initiatives With SAB, DSB, JSAG, etc.**



Working Sessions

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- **Manage IT As an Enterprise for AF (Mr. Wayne Fullerton)**
- **Reinvent IT Acquisition Process for AF (Dr. Jim Cunningham)**
- **Reinvent IT Acquisition Process for AF (Dr. Ed Bersoff)**
- **Better Leverage Industry/Gov't Resources (Mr. Austin Yerks)**
- **Session Information**
 - **All Presidents' Forum Working Session Products**
 - **Knowledgeable Person**



Working Session Tasking

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- **Verify**
 - **Vision, Strategies and End State**
- **Add or Subtract From the Implemented / Ongoing List for Your Area**
- **Select 3 Potential Actions**
 - **Benefit to Both Industry and Government**
 - **High Payoff**
 - **Detailed Action Plans**



Strategy Session Out Brief

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- **Revised Implemented / Ongoing List**
- **Revised Potential Action List**
- **3 Selected Actions**
 - **Rationale for Each**
- **Near Term Action Plan**
 - **Lead (Name)**
 - **Participants**
 - **Key Stakeholders**
 - **Schedule of Events**